

## **Department of Liberal Education** Era University, Lucknow

# **Course Outline**

Effective From: 2023-24

Name of the Program	B.A. / B.Sc. (LIBERAL EDUCATION)		Year/ Semester:	3 <sup>rd</sup> /5 <sup>th</sup>		
Course	Organizational	Course	PSY305	Type:	Г	heory
Name	Psychology	Code:				
Credits		04		Total Sessions Hours:		Hours
Evaluation	Internal	50 Marks		End Term Exam:	50 Marks	
Spread	Continuous Assessment:					
Type of						
Course	C Compulsory	Core		C Creative	C Life Skill	
Course	Student will gain the	he understa	inding of v	rarious aspects of organization	ational be	ehaviour and
Objectives	_	to enhance	employee 1	notivation, leadership type	trait as v	well as group
	dynamics.	•	0.1			0.11
	comes (CO): After	the succes	sful course	e completion, learners w	ill devel	op following
attributes: Course						
Outcome			Δ1	tributes		
(CO)			71	tilbutes		
CO1	Student will be dev	eloping a d	leeper unde	rstanding of conceptual ar	nd theore	tical bases of
	Student will be developing a deeper understanding of conceptual and theoretical bases of motivation and employees' work attitudes and their relationship with performance and					
	organizational outcomes.					
CO2	Learners after studying this course can learn about factors that contribute to high-					
	performance work environments, employee engagement, job satisfaction, and productivity.					
CO3	This course will teach students how to create a workplace that fosters high efficiency,					
COA	teamwork, job happiness, and creativity.					
CO4	Students will be Understanding group dynamics, working through conflicts and working in					
Pedagogy	Interactive, discussion-bases, student-centered, presentation.					
Internal	Mid-term Examinati			orea, presentation.		
Evaluation	Activity: 10 Marks	1011. 20 TVIA	IKS			
Mode	Class test: 05 Marks					
	Online Test/Objectiv					
	Assignments/Presentation: 05 Marks					
C •	Attendance: 05 Mar		т •		TT	N/C 1
Session Details			Горіс		Hours	Mapped CO
Unit 1	Introduction-Nature	and face	ets of org	ganizational psychology,	15	CO1
	Contribution of other social science subjects to organizational					
	psychology. Historical Developments: The Early Years, Classical					
	School: Taylor, Fayol & Weber.					
	Activities					
	1.Halo Effect	o Effect  y Practicum(s)/Activity(s)/Assignment(s) suggested by the				
	teacher (optional)	Symponyny(symposignmenn(s) suggested by the				
Unit 2	` * /	tion - Nature, Five key concepts (Behaviour, 15 CO1,CO2,				
, , , , ,		ity, situation and motivation), Theories of Work CO3, CO4				
	motivation: Content theory and Process theories.					
	Activities					

Copposite   Copp								
S.Any Practicum(s)/Activity(s)/Assignment(s) suggested by the teacher (optional)   Leadership — Nature and Concept; Approaches-Trait approach, Behavioural approach, Inspirational approaches, Contemporary approaches, The Situational Approach.   Activities		1. Self-Actualization Vision Board						
Leadership — Nature and Concept; Approaches-Trait approach, Behavioural approach, Inspirational approaches, Contemporary approachs, The Situational Approach.   Activities   1. Leadership Case Analysis   2. A study of women leaders in organizations through the use of primary/secondary data (website, online interviews, newspaper articles etc.)   3. Any Practicum(s)/Activity(s)/Assignment(s) suggested by the teacher (optional)		2. Expectancy Theory Case Study						
Unit 3								
Behavioural approachs, Inspirational approaches, Contemporary approaches, The Situational Approach.   Activities   1. Leadership Case Analysis   2. A study of women leaders in organizations through the use of primary/secondary data (website, online interviews, newspaper articles etc.)   3. Any Practicum(s)/Activity(s)/Assignment(s) suggested by the teacher (optional)   Group Behaviour, Teams and conflicts Nature, functions and types of groups. Group Structure: Role differentiation, Status differentiation, Norm's formation and group cohesiveness. Factors affecting group performance;   Activities   1. Analysis of the Movie of your choice based on-Leadership/workplace conflict/ team building/Group   2Any Practicum(s)/Activity(s)/Assignment(s) suggested by the teacher (optional)   1   1   1   2   3   2   2   2   2   1   3   3   1   2   3   1   2   3   1   2   3   1   2   3   1   2   3   1   2   3   3   1   2   3   3   1   2   3   3   3   3   1   2   3   3   3   3   2   2   2   2   3   3   3   3   3   3   2   2   2   3   3   3   3   3   2   2   2   3		teacher (optional)						
Behavioural approachs, Inspirational approaches, Contemporary approaches, The Situational Approach.   Activities   1. Leadership Case Analysis   2. A study of women leaders in organizations through the use of primary/secondary data (website, online interviews, newspaper articles etc.)   3. Any Practicum(s)/Activity(s)/Assignment(s) suggested by the teacher (optional)   Group Behaviour, Teams and conflicts Nature, functions and types of groups. Group Structure: Role differentiation, Status differentiation, Norm's formation and group cohesiveness. Factors affecting group performance;   Activities   1. Analysis of the Movie of your choice based on-Leadership/workplace conflict/ team building/Group   2Any Practicum(s)/Activity(s)/Assignment(s) suggested by the teacher (optional)   1   1   1   2   3   2   2   2   2   1   3   3   1   2   3   1   2   3   1   2   3   1   2   3   1   2   3   1   2   3   3   1   2   3   3   1   2   3   3   3   3   1   2   3   3   3   3   2   2   2   2   3   3   3   3   3   3   2   2   2   3   3   3   3   3   2   2   2   3		` · ·						
approaches, The Situational Approach.  **Activities** 1. Leadership Case Analysis** 2. A study of women leaders in organizations through the use of primary/secondary data (website, online interviews, newspaper articles etc.) 3. Any Practicum(s)/Activity(s)/Assignment(s) suggested by the teacher (optional)  **Unit 4**  Group Behaviour, Teams and conflicts Nature, functions and types of groups. Group Structure: Role differentiation, Status differentiation, Norm's formation and group cohesiveness. Factors affecting group performance;  **Activities** 1. Analysis of the Movic of your choice based on-Leadership/workplace conflict/ team building/Group  2Any Practicum(s)/Activity(s)/Assignment(s) suggested by the teacher (optional)  **CO-PO and PSO Mapping**  **CO POI PO2 PO3 PO4 PO5 PO6 PO7 PO8 PSOI PSO2 PSO3 PSO4 PSO5 PSO PSOI PSO2 PSO3 PSO4 PSO5 PSOI PSO2 PSOI PSO2 PSO3 PSO4 PSO5 PSOI PSO2 PSOI PSO2 PSO3 PSO4 PSO5 PSOI PSO2 PSOI PSO2 PSOI PSO2 PSO3 PSO4 PSO5 PSOI PSO2 PSOI PSO2 PSOI PSO2 PSOI PSO2 PSOI PSOI PSO2 PSOI PSO2 PSOI PSOI PSOI PSOI PSOI PSOI PSOI PSOI	Unit 3							
Activities   1. Leadership Case Analysis   2. A study of women leaders in organizations through the use of primary/secondary data (website, online interviews, newspaper articles etc.)   3. Any Practicum(s)/Activity(s)/Assignment(s) suggested by the teacher (optional)				CO3, CO4				
1. Leadership Case Analysis   2. A study of women leaders in organizations through the use of primary/secondary data (website, online interviews, newspaper articles etc.)   3. Any Practicum(s)/Activity(s)/Assignment(s) suggested by the teacher (optional)   15   15   15   15   15   15   15   1		<b>*</b>						
2. A study of women leaders in organizations through the use of primary/secondary data (website, online interviews, newspaper articles etc.)  3. Any Practicum(s)/Activity(s)/Assignment(s) suggested by the teacher (optional)  Unit 4  Group Behaviour, Teams and conflicts Nature, functions and types of groups. Group Structure: Role differentiation, Status differentiation, Norm's formation and group cohesiveness. Factors affecting group performance;  Activities  1. Analysis of the Movie of your choice based on-Leadership/workplace conflict/ team building/Group  2Any Practicum(s)/Activity(s)/Assignment(s) suggested by the teacher (optional)  CO-PO and PSO Mapping  CO POI POI POI POI POI POI POI POI POI PO		Activities						
primary/secondary data (website, online interviews, newspaper articles etc.)  3. Any Practicum(s)/Activity(s)/Assignment(s) suggested by the teacher (optional)  Unit 4  Group Behaviour, Teams and conflicts Nature, functions and types of groups. Group Structure: Role differentiation, Status differentiation, Norm's formation and group cohesiveness. Factors affecting group performance;  Activities  1. Analysis of the Movie of your choice based on-Leadership/workplace conflict/ team building/Group  2Any Practicum(s)/Activity(s)/Assignment(s) suggested by the teacher (optional)  CO-PO and PSO Mapping  CO POI POS		1. Leadership Case Analysis						
articles etc.) 3. Any Practicum(s)/Activity(s)/Assignment(s) suggested by the teacher (optional)  Unit 4 Group Behaviour, Teams and conflicts Nature, functions and types of groups. Group Structure: Role differentiation, Status differentiation, Norm's formation and group cohesiveness. Factors affecting group performance;  Activities 1. Analysis of the Movie of your choice based on-Leadership/workplace conflict/ team building/Group 2Any Practicum(s)/Activity(s)/Assignment(s) suggested by the teacher (optional)  CO-PO and PSO Mapping  CO POI POI POI POI POI POI POI POI POI PO		2. A study of women leaders in organizations through the use of						
articles etc.) 3. Any Practicum(s)/Activity(s)/Assignment(s) suggested by the teacher (optional)  Unit 4 Group Behaviour, Teams and conflicts Nature, functions and types of groups. Group Structure: Role differentiation, Status differentiation, Norm's formation and group cohesiveness. Factors affecting group performance;  Activities 1. Analysis of the Movie of your choice based on-Leadership/workplace conflict/ team building/Group 2Any Practicum(s)/Activity(s)/Assignment(s) suggested by the teacher (optional)  CO-PO and PSO Mapping  CO POI POI POI POI POI POI POI POI POI PO		primary/secondary data (website, online interviews, newspaper						
CO-PO and PSO Mapping								
Unit 4  Group Behaviour, Teams and conflicts Nature, functions and types of groups. Group Structure: Role differentiation, Status differentiation, Norm's formation and group cohesiveness. Factors affecting group performance;  Activities  1. Analysis of the Movie of your choice based on-Leadership/workplace conflict/ team building/Group  2Any Practicum(s)/Activity(s)/Assignment(s) suggested by the teacher (optional)  CO-PO and PSO Mapping  CO POI POI PO2 PO3 PO4 PO5 PO6 PO7 PO8 PSO1 PSO2 PSO3 PSO4 PSO5 PSO1 PSO2 PSO3 PSO4 PSO5 PSO3 PSO4 PSO5 PSO3 PSO4 PSO5 PSO3 PSO4 PSO5 PSO5 PSO5 PSO5 PSO5 PSO5 PSO5 PSO5								
Unit 4								
of groups. Group Structure: Role differentiation, Status differentiation, Norm's formation and group cohesiveness. Factors affecting group performance;  **Activities** 1. Analysis of the Movie of your choice based on-Leadership/workplace conflict/ team building/Group 2Any Practicum(s)/Activity(s)/Assignment(s) suggested by the teacher (optional)  **CO-PO and PSO Mapping**  **CO POI PO2 PO3 PO4 PO5 PO6 PO7 PO8 PSO1 PSO2 PSO3 PSO4 PSO5 PSO1 I I I I I I I I I I I I I I I I I I I	Unit 4		15	CO1 CO3				
differentiation, Norm's formation and group cohesiveness. Factors affecting group performance;  **Activities** 1. Analysis of the Movie of your choice based on-Leadership/workplace conflict/ team building/Group 2Any Practicum(s)/Activity(s)/Assignment(s) suggested by the teacher (optional)  **CO POI PO2 PO3 PO4 PO5 PO6 PO7 PO8 PSO1 PSO2 PSO3 PSO4 PSO5 PSO1 PSO2 PSO3 PSO4 PSO5 PSO5 PSO5 PSO5 PSO5 PSO5 PSO5 PSO5	C 1110 .	<b>★</b>	13					
affecting group performance; Activities  1. Analysis of the Movie of your choice based on-Leadership/workplace conflict/ team building/Group  2Any Practicum(s)/Activity(s)/Assignment(s) suggested by the teacher (optional)  CO POI PO2 PO3 PO4 PO5 PO6 PO7 PO8 PSO1 PSO2 PSO3 PSO4 PSO5 PSO1 PSO1 PSO2 PSO3 PSO4 PSO5 PSO1 PSO2 PSO3 PSO4 PSO5 PSO4 PSO5 PSO5 PSO4 PSO5 PSO5 PSO5 PSO4 PSO5 PSO5 PSO5 PSO5 PSO5 PSO5 PSO5 PSO5				001				
Activities   1. Analysis of the Movie of your choice based on-Leadership/workplace conflict/ team building/Group   2Any Practicum(s)/Activity(s)/Assignment(s) suggested by the teacher (optional)								
CO-PO and PSO Mapping   CO   PO1   PO2   PO3   PO4   PO5   PO7   PO8   PSO1   PSO2   PSO3   PSO4   PSO5								
Leadership/workplace conflict/ team building/Group   2Any Practicum(s)/Activity(s)/Assignment(s) suggested by the teacher (optional)								
CO-PO and PSO Mapping		•						
CO-PO and PSO Mapping  O POI PO2 PO3 PO4 PO5 PO6 PO7 PO8 PSOI PSO2 PSO3 PSO4 PSO5 PSOI I PSO2 PSO3 PSO4 PSO5 PSO3 PSO4 PSO5 PSOI I PSO2 PSO3 PSO4 PSO5 PSOI I PSO2 PSO3 PSO4 PSO5 PSOI I PSO2 PSO3 PSO4 PSO5 PSOI PSO2 PSOI PSOI PSOI PSOI PSOI PSOI PSOI PSOI		Leadership/workplace conflict/ leam building/Group						
CO-PO and PSO Mapping		2 Any Practicum(s)/Activity(s)/Assignment(s) suggested by the						
CO-PO and PSO Mapping  CO POI PO2 PO3 PO4 PO5 PO6 PO7 PO8 PSO1 PSO2 PSO3 PSO4 PSO5 PSO  CO1 1 1 1 1 1 2 3 2 2 2 2 2 1 3 3 3 1 2 2 2 2								
CO  POI PO2 PO3 PO4 PO5 PO6 PO7 PO8 PS01 PS02 PS03 PS04 PS05 PS0   PS01   PS02 PS03 PS04 PS05 PS0   PS02 PS03 PS04 PS05 PS0 PS05 PS05 PS05 PS05 PS05 PS05		teacher (optionar)						
Political Poli								
Political Poli	CO-PO and I	PSO Mapping						
CO2		PO2 PO3 PO4 PO5 PO6 PO7 PO8 PSO1 PSO2 PSO3	PSO4	PSO5 PSO6				
CO3								
CO4   2   2   2   3   3   3   2   2   3   3								
Text- Books    Aamodt, M. G. (2016). Industrial/Organizational psychology: An applied approach. Boston: Cengage Learning.   Kalra, S. K. (2004). Consultative managerial leadership style in India: A viable alternative. In P. N. Mukherjee, & C. Sengupta (Eds.), Indigenity and universality in social sciences: A south asian response. New Delhi: Sage Publications.   Muchinsky, P. M., & Culbertson, S. S. (2016). Psychology applied to work. Summerfield, NC: Hypergraphic Press.    Pareek, U. (2007). Understanding organizational behaviour. New Delhi: Oxford University Press.   Pareek, U., & Gupta, R. K. (2010). Organizational behaviour. New Delhi: Tata McGraw Hill.   Sinha, J. B. P. (2008). Culture and organizational behavior. New Delhi, India: Sa Publications    Para Text   Suggested Articles/ Movies/Short Film/ Videos Unit 1   https://epgp.inflibnet.ac.in/epgpdata/uploads/epgp_content/S001610/P001794/M025/7/ET/1513857820Module_2_Q1pdf (Historical development)   https://granite.pressbooks.pub/organizationalcommunication/ (Classical School) Unit 2								
Text- Books  Aamodt, M. G. (2016). Industrial/Organizational psychology: An applied approach. Boston: Cengage Learning.  Kalra, S. K. (2004). Consultative managerial leadership style in India: A viable alternative. In P. N. Mukherjee, & C. Sengupta (Eds.), Indigenity and universalit in social sciences: A south asian response. New Delhi: Sage Publications.  Muchinsky, P. M., & Culbertson, S. S. (2016). Psychology applied to work. Summerfield, NC: Hypergraphic Press.  Pareek, U. (2007). Understanding organizational behaviour. New Delhi: Oxford University Press.  Pareek, U.,& Gupta, R. K. (2010). Organizational behaviour. New Delhi: Tata McGraw Hill.  Sinha, J. B. P. (2008). Culture and organizational behavior. New Delhi, India: Sa Publications  Para Text  Suggested Articles/ Movies/Short Film/ Videos Unit 1  https://epgp.inflibnet.ac.in/epgpdata/uploads/epgp_content/S001610/P001794/M0257/ET/1513857820Module_2_Q1pdf (Historical development)  https://granite.pressbooks.pub/organizationalcommunication/chapter/chapter-2-management-theory-and-organizational-communication/ (Classical School) Unit 2								
approach. Boston: Cengage Learning.  Kalra, S. K. (2004). Consultative managerial leadership style in India: A viable alternative. In P. N. Mukherjee, & C. Sengupta (Eds.), Indigenity and universalit in social sciences: A south asian response. New Delhi: Sage Publications.  Muchinsky, P. M., & Culbertson, S. S. (2016). Psychology applied to work. Summerfield, NC: Hypergraphic Press.  Pareek, U. (2007). Understanding organizational behaviour. New Delhi: Oxford University Press.  Pareek, U., & Gupta, R. K. (2010). Organizational behaviour. New Delhi: Tata McGraw Hill.  Sinha, J. B. P. (2008). Culture and organizational behavior. New Delhi, India: Sa Publications  Para Text  Suggested Articles/ Movies/Short Film/ Videos Unit 1  https://epgp.inflibnet.ac.in/epgpdata/uploads/epgp_content/S001610/P001794/M0257/ET/1513857820Module_2_Q1pdf (Historical development)  https://granite.pressbooks.pub/organizationalcommunication/chapter/chapter-2-management-theory-and-organizational-communication/ (Classical School) Unit 2								
<ul> <li>Kalra, S. K. (2004). Consultative managerial leadership style in India: A viable alternative. In P. N. Mukherjee, &amp; C. Sengupta (Eds.), Indigenity and universalit in social sciences: A south asian response. New Delhi: Sage Publications.</li> <li>Muchinsky, P. M., &amp; Culbertson, S. S. (2016). Psychology applied to work. Summerfield, NC: Hypergraphic Press.</li> <li>Pareek, U. (2007). Understanding organizational behaviour. New Delhi: Oxford University Press.</li> <li>Pareek, U.,&amp; Gupta, R. K. (2010). Organizational behaviour. New Delhi: Tata McGraw Hill.</li> <li>Sinha, J. B. P. (2008). Culture and organizational behavior. New Delhi, India: Sa Publications</li> <li>Para Text</li> <li>Suggested Articles/ Movies/Short Film/ Videos Unit 1</li> <li>https://epgp.inflibnet.ac.in/epgpdata/uploads/epgp_content/S001610/P001794/M025/7/ET/1513857820Module 2 Q1pdf (Historical development)</li> <li>https://granite.pressbooks.pub/organizationalcommunication/chapter/chapter-2-management-theory-and-organizational-communication/ (Classical School)</li> <li>Unit 2</li> </ul>	Text- Books		: An appl	ied				
alternative. In P. N. Mukherjee, & C. Sengupta (Eds.), Indigenity and universalit in social sciences: A south asian response. New Delhi: Sage Publications.  Muchinsky, P. M., & Culbertson, S. S. (2016). Psychology applied to work. Summerfield, NC: Hypergraphic Press.  Pareek, U. (2007). Understanding organizational behaviour. New Delhi: Oxford University Press.  Pareek, U.,& Gupta, R. K. (2010). Organizational behaviour. New Delhi: Tata McGraw Hill.  Sinha, J. B. P. (2008). Culture and organizational behavior. New Delhi, India: Sa Publications  Para Text  Suggested Articles/ Movies/Short Film/ Videos Unit 1  https://epgp.inflibnet.ac.in/epgpdata/uploads/epgp_content/S001610/P001794/M025.7/ET/1513857820Module_2_Q1pdf (Historical development)  https://granite.pressbooks.pub/organizationalcommunication/chapter/chapter-2-management-theory-and-organizational-communication/ (Classical School) Unit 2								
in social sciences: A south asian response. New Delhi: Sage Publications.  Muchinsky, P. M., & Culbertson, S. S. (2016). Psychology applied to work. Summerfield, NC: Hypergraphic Press.  Pareek, U. (2007). Understanding organizational behaviour. New Delhi: Oxford University Press.  Pareek, U., & Gupta, R. K. (2010). Organizational behaviour. New Delhi: Tata McGraw Hill.  Sinha, J. B. P. (2008). Culture and organizational behavior. New Delhi, India: Sa Publications  Para Text  Suggested Articles/ Movies/Short Film/ Videos Unit 1  https://epgp.inflibnet.ac.in/epgpdata/uploads/epgp_content/S001610/P001794/M025.7/ET/1513857820Module_2_Q1pdf (Historical development)  https://granite.pressbooks.pub/organizationalcommunication/chapter/chapter-2-management-theory-and-organizational-communication/ (Classical School) Unit 2								
<ul> <li>Muchinsky, P. M., &amp; Culbertson, S. S. (2016). Psychology applied to work. Summerfield, NC: Hypergraphic Press.</li> <li>Pareek, U. (2007). Understanding organizational behaviour. New Delhi: Oxford University Press.</li> <li>Pareek, U., &amp; Gupta, R. K. (2010). Organizational behaviour. New Delhi: Tata McGraw Hill.</li> <li>Sinha, J. B. P. (2008). Culture and organizational behavior. New Delhi, India: Sa Publications</li> <li>Para Text</li> <li>Suggested Articles/ Movies/Short Film/ Videos Unit 1</li> <li>https://epgp.inflibnet.ac.in/epgpdata/uploads/epgp_content/S001610/P001794/M0257/ET/1513857820Module 2 Q1pdf (Historical development)</li> <li>https://granite.pressbooks.pub/organizationalcommunication/chapter/chapter-2-management-theory-and-organizational-communication/ (Classical School)</li> <li>Unit 2</li> </ul>		alternative. In P. N. Mukherjee, & C. Sengupta (Eds.), Indigenity and universality						
Reference Books  Pareek, U. (2007). Understanding organizational behaviour. New Delhi: Oxford University Press.  Pareek, U.,& Gupta, R. K. (2010). Organizational behaviour. New Delhi: Tata McGraw Hill.  Sinha, J. B. P. (2008). Culture and organizational behavior. New Delhi, India: Sa Publications  Para Text  Suggested Articles/ Movies/Short Film/ Videos Unit 1  https://epgp.inflibnet.ac.in/epgpdata/uploads/epgp_content/S001610/P001794/M0257/ET/1513857820Module_2_Q1pdf (Historical development)  https://granite.pressbooks.pub/organizationalcommunication/chapter/chapter-2-management-theory-and-organizational-communication/ (Classical School) Unit 2								
Reference Books  One Pareek, U. (2007). Understanding organizational behaviour. New Delhi: Oxford University Press. One Pareek, U.,& Gupta, R. K. (2010). Organizational behaviour. New Delhi: Tata McGraw Hill. One Sinha, J. B. P. (2008). Culture and organizational behavior. New Delhi, India: Sa Publications  Para Text  Suggested Articles/ Movies/Short Film/ Videos Unit 1 One https://epgp.inflibnet.ac.in/epgpdata/uploads/epgp_content/S001610/P001794/M025-7/ET/1513857820Module_2_Q1pdf (Historical development) One https://granite.pressbooks.pub/organizationalcommunication/chapter/chapter-2-management-theory-and-organizational-communication/ (Classical School) Unit 2								
Books  University Press.  Pareek, U.,& Gupta, R. K. (2010). Organizational behaviour. New Delhi: Tata McGraw Hill.  Sinha, J. B. P. (2008). Culture and organizational behavior. New Delhi, India: Sa Publications  Para Text  Suggested Articles/ Movies/Short Film/ Videos Unit 1  https://epgp.inflibnet.ac.in/epgpdata/uploads/epgp_content/S001610/P001794/M025.7/ET/1513857820Module_2_Q1pdf (Historical development)  https://granite.pressbooks.pub/organizationalcommunication/chapter/chapter-2-management-theory-and-organizational-communication/ (Classical School) Unit 2		Summerfield, NC: Hypergraphic Press.						
Books  University Press.  Pareek, U.,& Gupta, R. K. (2010). Organizational behaviour. New Delhi: Tata McGraw Hill.  Sinha, J. B. P. (2008). Culture and organizational behavior. New Delhi, India: Sa Publications  Para Text  Suggested Articles/ Movies/Short Film/ Videos Unit 1  https://epgp.inflibnet.ac.in/epgpdata/uploads/epgp_content/S001610/P001794/M025.7/ET/1513857820Module_2_Q1pdf (Historical development)  https://granite.pressbooks.pub/organizationalcommunication/chapter/chapter-2-management-theory-and-organizational-communication/ (Classical School) Unit 2								
<ul> <li>Pareek, U.,&amp; Gupta, R. K. (2010). Organizational behaviour. New Delhi: Tata McGraw Hill.</li> <li>Sinha, J. B. P. (2008). Culture and organizational behavior. New Delhi, India: Sa Publications</li> <li>Para Text</li> <li>Suggested Articles/ Movies/Short Film/ Videos         <ul> <li>Unit 1</li> <li>https://epgp.inflibnet.ac.in/epgpdata/uploads/epgp_content/S001610/P001794/M025-7/ET/1513857820Module 2 Q1pdf (Historical development)</li> <li>https://granite.pressbooks.pub/organizationalcommunication/chapter/chapter-2-management-theory-and-organizational-communication/ (Classical School)</li> <li>Unit 2</li> </ul> </li> </ul>			New Dell	11: Oxford				
McGraw Hill.  Sinha, J. B. P. (2008). Culture and organizational behavior. New Delhi, India: Sa Publications  Para Text  Suggested Articles/ Movies/Short Film/ Videos Unit 1  https://epgp.inflibnet.ac.in/epgpdata/uploads/epgp_content/S001610/P001794/M025-7/ET/1513857820Module_2_Q1pdf (Historical development)  https://granite.pressbooks.pub/organizationalcommunication/chapter/chapter-2-management-theory-and-organizational-communication/ (Classical School) Unit 2	Books	<ul> <li>Pareek, U., &amp; Gupta, R. K. (2010). Organizational behaviour. New Delhi: Tata McGraw Hill.</li> </ul>						
<ul> <li>Sinha, J. B. P. (2008). Culture and organizational behavior. New Delhi, India: Sa Publications</li> <li>Para Text</li> <li>Suggested Articles/ Movies/Short Film/ Videos         <ul> <li>Unit 1</li> <li>https://epgp.inflibnet.ac.in/epgpdata/uploads/epgp_content/S001610/P001794/M025.7/ET/1513857820Module 2 Q1pdf (Historical development)</li> <li>https://granite.pressbooks.pub/organizationalcommunication/chapter/chapter-2-management-theory-and-organizational-communication/ (Classical School)</li> <li>Unit 2</li> </ul> </li> </ul>								
Para Text  Suggested Articles/ Movies/Short Film/ Videos Unit 1  https://epgp.inflibnet.ac.in/epgpdata/uploads/epgp_content/S001610/P001794/M0257/ET/1513857820Module_2_Q1pdf (Historical development)  https://granite.pressbooks.pub/organizationalcommunication/chapter/chapter-2-management-theory-and-organizational-communication/ (Classical School) Unit 2								
Para Text  Suggested Articles/ Movies/Short Film/ Videos  Unit 1  • https://epgp.inflibnet.ac.in/epgpdata/uploads/epgp_content/S001610/P001794/M025  7/ET/1513857820Module_2_Q1pdf (Historical development)  • https://granite.pressbooks.pub/organizationalcommunication/chapter/chapter-2- management-theory-and-organizational-communication/ (Classical School)  Unit 2								
Unit 1  • <a href="https://epgp.inflibnet.ac.in/epgpdata/uploads/epgp_content/S001610/P001794/M025">https://epgp.inflibnet.ac.in/epgpdata/uploads/epgp_content/S001610/P001794/M025</a> • <a a="" epgp.inflibnet.ac.in="" epgp_content="" epgpdata="" href="https://epgp.inflibnet.ac.in/epgpdata/uploads/epgp_content/S001610/P001794/M025&lt;/a&gt;  • &lt;a href=" https:="" m025<="" p001794="" s001610="" uploads="">  • </a>								

<a href="https://www.coursesidekick.com/management/study-guides/wmopen-organizationalbehavior/theories-of-motivation">https://www.coursesidekick.com/management/study-guides/wmopen-organizationalbehavior/theories-of-motivation</a> (Work Motivation)

#### Unit 3

- <a href="https://timesofindia.indiatimes.com/education/upskill/leadership-theories-exploring-different-approaches/articleshow/99401626.cm">https://timesofindia.indiatimes.com/education/upskill/leadership-theories-exploring-different-approaches/articleshow/99401626.cm</a> (Leadership Theories)
- <a href="https://www.youtube.com/watch?v=KO1AmXNM3rk">https://www.youtube.com/watch?v=KO1AmXNM3rk</a> (Leadership theories)

#### Unit 4

- <a href="https://www.youtube.com/watch?v=uL6x99-VSBA">https://www.youtube.com/watch?v=uL6x99-VSBA</a> (Group Dynamics) Movies-
- Troy (Leadership)
- Finding Nemo (Maslow's Hierarchy of Needs, McClelland's Learned Needs Theory, Self-efficacy, Vroom's Expectancy Theory, Group Development Processes, Group Performances & Group Think, Motivation, and Leadership)
- Corporate (corruption, abusive leadership, personality, power, negotiation, conflict management, organizational politics, and unethical behavior.)
- Chak De! India(team dynamics, mentoring, personality, bias and prejudice, and self-leadership)
- Rocket Singh: Salesman of the Year (job satisfaction, personality, motivation, unethical decision-making, and goal-setting theory)
- Lakshya (motivation, personality, self-efficacy, organizational commitment, organizational citizenship behaviors, need for achievement, and self-leadership.)
- Exam

### **Recapitulation & Examination Pattern**

Internal Continuous Assesment:				
Component	Marks	Pattern		
Mid Semester	20	Section A: Contains 10 MCQs/Fill in the blanks/One Word		
		Answer/ True-False type of questions. Each question carries <b>0.5</b>		
		mark.		
		Section B: Contains 07 descriptive questions out of which 05		
		questions are to be attempted. Each question carries 03 marks.		
Activity	10	Will be decided by subject teacher		
Class Test	05	Contains 05 descriptive questions. Each question carries 01 mark.		
Online Test/ Objective	05	Contains 10 multiple choice questions. Each question carries 0.5		
Test		mark.		
Assignment/ Presentation	05	Assignment to be made on topics and instruction given by subject		
		teacher		
Attendance	05	As per policy		
Total Marks	50			

Course created by: Dr. 1	Madhu Pandey	Approved by	y: Prof. Meenakshi Gupta
Signature:		Signature:	Membshfir